



# Pareto Securities 30<sup>th</sup> annual Energy Conference

September - 2023



MAGNORA ASA

[magnoraasa.com](https://magnoraasa.com)



MAGNORA ASA

## A pure play “asset light” renewables developer



Growing an asset-light development portfolio of renewable energy projects with strict capital discipline



Highly experienced team from investments and renewable energy development



Rapid growth – in Q2 we raised our guiding to 9,000 MW<sup>1</sup> renewables by end of 2025



Solid cash position and near-term cash flow from project sales, legacy business and dividends



Listed on the main board of Oslo Stock Exchange with some 7,600 shareholders<sup>2</sup>

1. GW x Magnora ownership = Net share  
2. As of 10 August 2023

# We invest in renewable and clean energy built in a sustainable way


## Changes from Pareto Conference 2022

Cash (mNOK) Q2 '23

409 

Versus 10.8 in Q2 '22

Net profit (mNOK) Q2 '23

203.0 


Versus -13.5 in Q2 '22

GW in portfolio (Net share<sup>1</sup>)

5.9 

+78% in 12 months

Share price (NOK)

35.7 

+ 59% since 19 September '22



- |   |  |  |   |
|---|--|--|---|
| <ul style="list-style-type: none"> <li>• <b>Strategy established</b></li> <li>• Returned legacy cash to shareholders</li> <li>• Four employees and NOK 50m cash Q1</li> <li>• Focus on renewables with support from top shareholders</li> </ul> | <ul style="list-style-type: none"> <li>• <b>First farm down</b></li> <li>• Continued fast paced portfolio additions across several renewable technologies</li> </ul> | <ul style="list-style-type: none"> <li>• <b>First dividend</b> received from portfolio company</li> <li>• Hafslund becoming largest shareholder</li> <li>• New mutual funds top 20 shareholders</li> </ul> | <ul style="list-style-type: none"> <li>• <b>First "hand-overs"</b> 126 MW in Q1</li> <li>• Exit from Evolar at up to x10 multiple</li> <li>• Growth combined with return of capital to shareholders</li> <li>• Sold 295 MW net YTD</li> </ul> |
|---|--|--|---|

2020











2021

2022

2023

# Diversified across technologies and regions

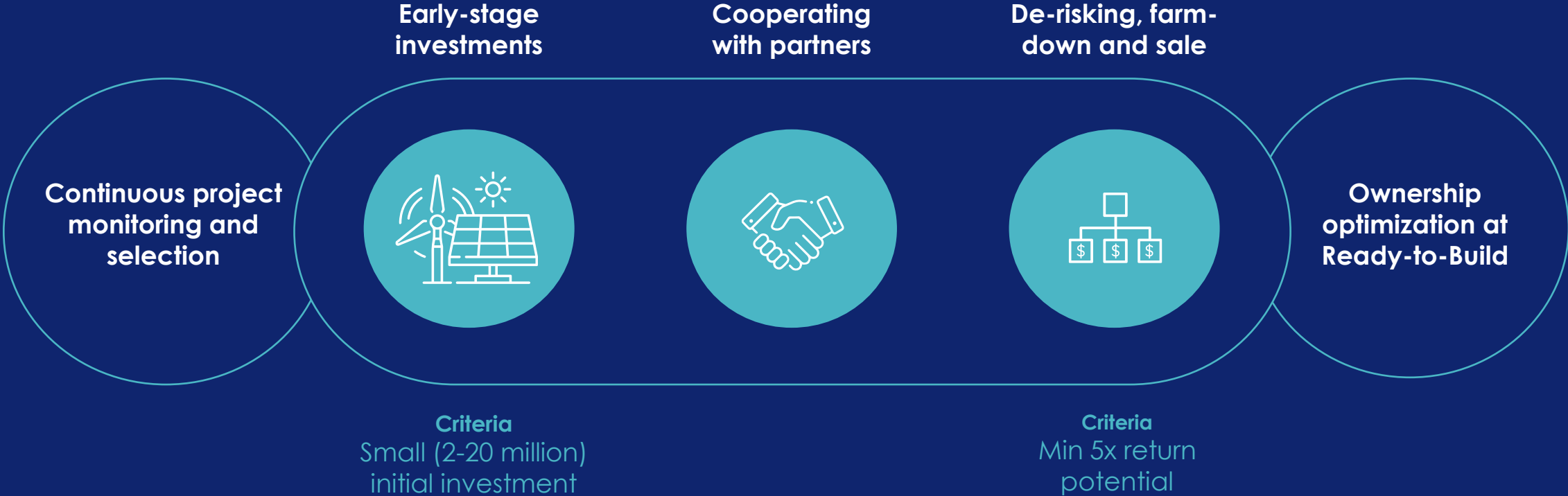
(As of 10 August 2023, projects in development, excluding projects handed over to customer)

|  | <br><b>Solar</b><br>MW | <br><b>Offshore floating wind</b><br>MW | <br><b>Offshore bottom-fixed</b><br>MW | <br><b>Onshore wind</b><br>MW | <br><b>Storage</b><br>MW | <b>Under development</b> |
|--|---|---|---|--|---|--------------------------|
|  <b>Sweden</b> <sup>1</sup> | 2,228   |   | 250   |  | 512   | 2,990                    |
|  <b>Scotland</b>            |   | 396   |   |  |   | 396                      |
|  <b>England</b>             | 78  |   |   |  | 110   | 188                      |
|  <b>Norway</b>            | 158   |   |   |  |   | 158                      |
|  <b>South Africa</b>      | 1,297   |   |   | 703  | 153   | 2,153                    |
| <b>Development portfolio</b> <sup>2</sup>  | <b>3,761</b>  | <b>396</b>  | <b>250</b>  | <b>703</b>   | <b>775</b>  | <b>5,886</b>             |

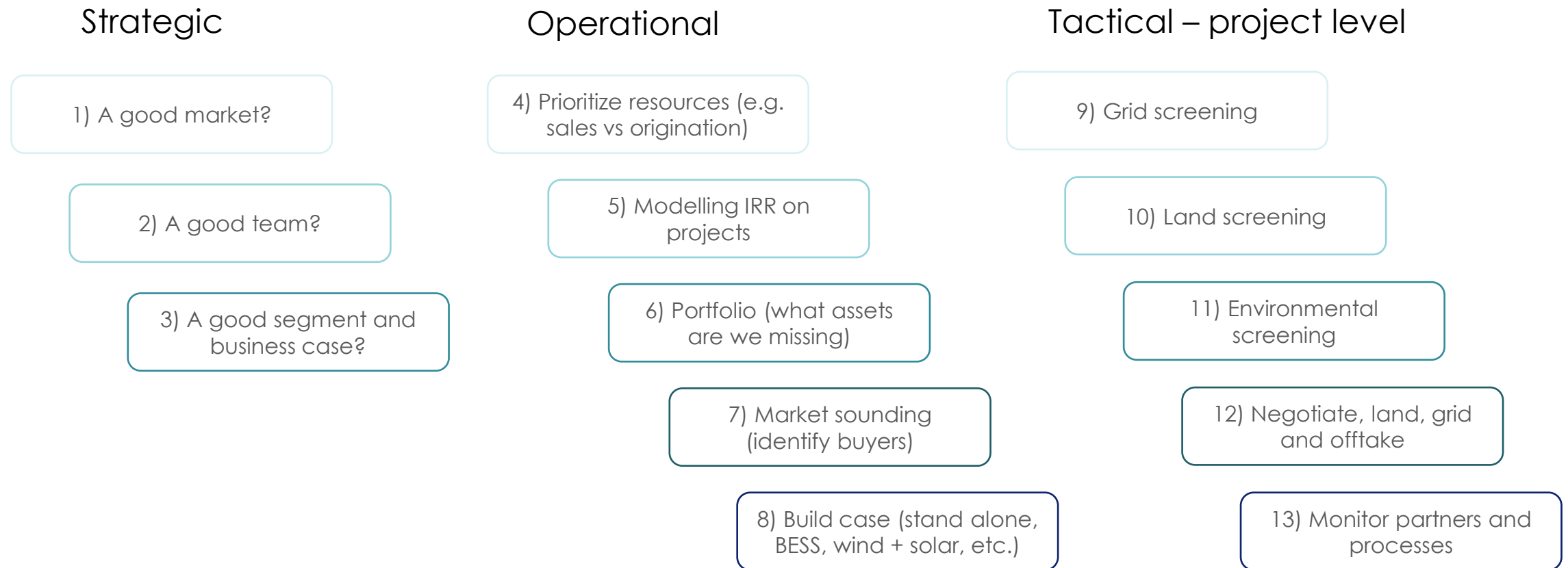
1) Net 249 MW has been sold and delivered – this figure is not included above.

2) Total capacity in MW x Magnora's ownership share = Net share

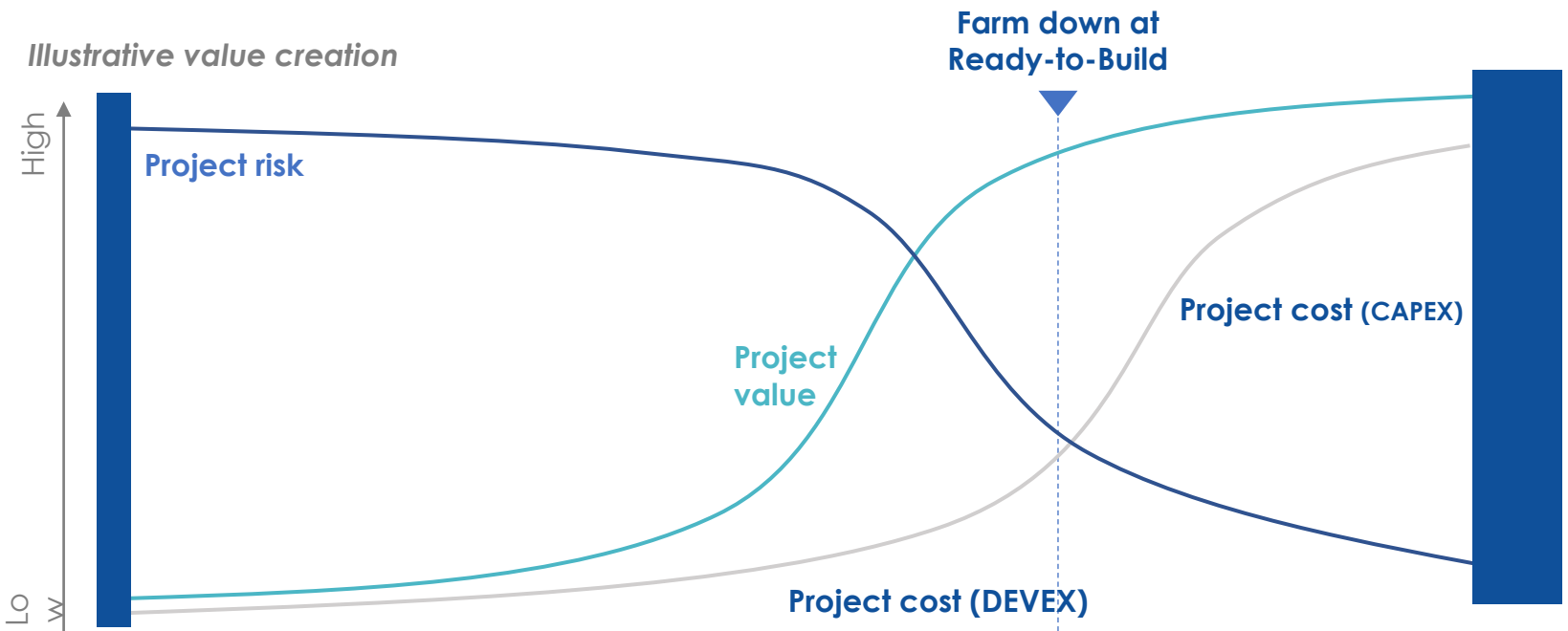
# We are developing renewable projects to the Ready-to-Build phase



# De-risking early-stage renewable projects and mitigating risk requires savvy business skill, experience & “portfolio logic”



# Developing projects to Ready-to-Build phase ("ASSET LIGHT") with limited balance sheet risk



| Development phase                   |                               | Construction phase           |  |
|-------------------------------------|-------------------------------|------------------------------|--|
| Feasibility and conceptual          | Design development/permitting | Procurement and construction |  |
| Landowner agreement                 |                               |                              |  |
| Grid connection                     |                               |                              |  |
| Environmental assessment/concession |                               |                              |  |
| Technical management                |                               |                              |  |
| Project management                  |                               |                              |  |



MAGNORA ASA







Statkraft



Collective drive towards green shift gives lower risk in early-stage development



Value premium for early-stage project development with low operational costs



Reducing risk in development phase through high competence and experience

## Strategic partnerships

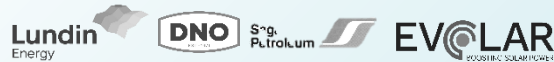


# Hand-picked management and team executing on big renewables opportunities with entrepreneurial approach

## Torstein Sanness Executive Chairman



- **Co-founder** of Lundin Petroleum Norway and DNO, and from several executive positions during his 25 years at Saga Petroleum.
- Board member IPC, Panoro Energy, Carbon Transition, previously Chairman of Lundin Petroleum Norway.
- Master's degree in Engineering (geology, geophysics and mining engineering) from NTH.



## Erik Sneve CEO



- 25 years experience from various positions in the investment and renewable industry
- Experience from working as an analyst, consultant and investment director in EY, DnB Markets, Energy Future Invest (EFI – a Statkraft, Hafslund and Eidsiva Energi joint-venture), Tore Tønne and Torstein Tvenge.
- COO - Has worked internationally in the US, Sweden, Germany and opened offices in the UK and Sri Lanka in software company.
- Responsible for the Solibro AB (Swedish solar technology company) development, construction and exit for EFI to Qcells.
- Former Chairman Evolar AB – development and exit to Fist Solar Inc.
- B.Sc. in Finance from Arizona State University with Summa Cum Laude and Dean's list.



## Strong team of professionals with extensive experience from the energy industry



**Bård Olsen**  
CFO



**Stein Bjørnstad**  
Senior Advisor, Ass Professor



**Peter Nygren**  
Expert Advisor



**Trond Gärtner**  
SVP Business development



**Bjørn Drangsholt**  
CEO Hafslund Maanora



**Emilie Brackman**  
VP Wind & Solar



**Haakon Alfstad**  
CEO Magnora Offshore Wind

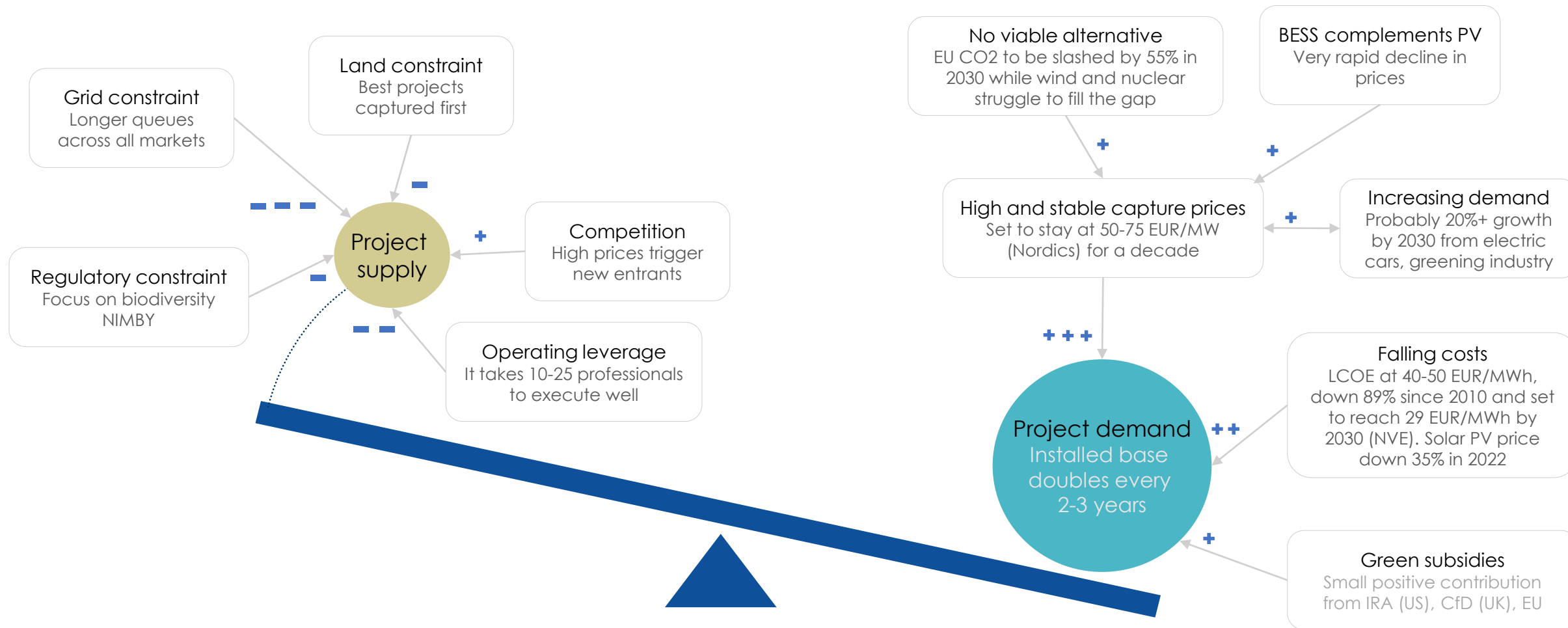


**Espen Erdal**  
VP Business development





# Basic economics ensure that RtB projects will remain in high demand with limited new supply

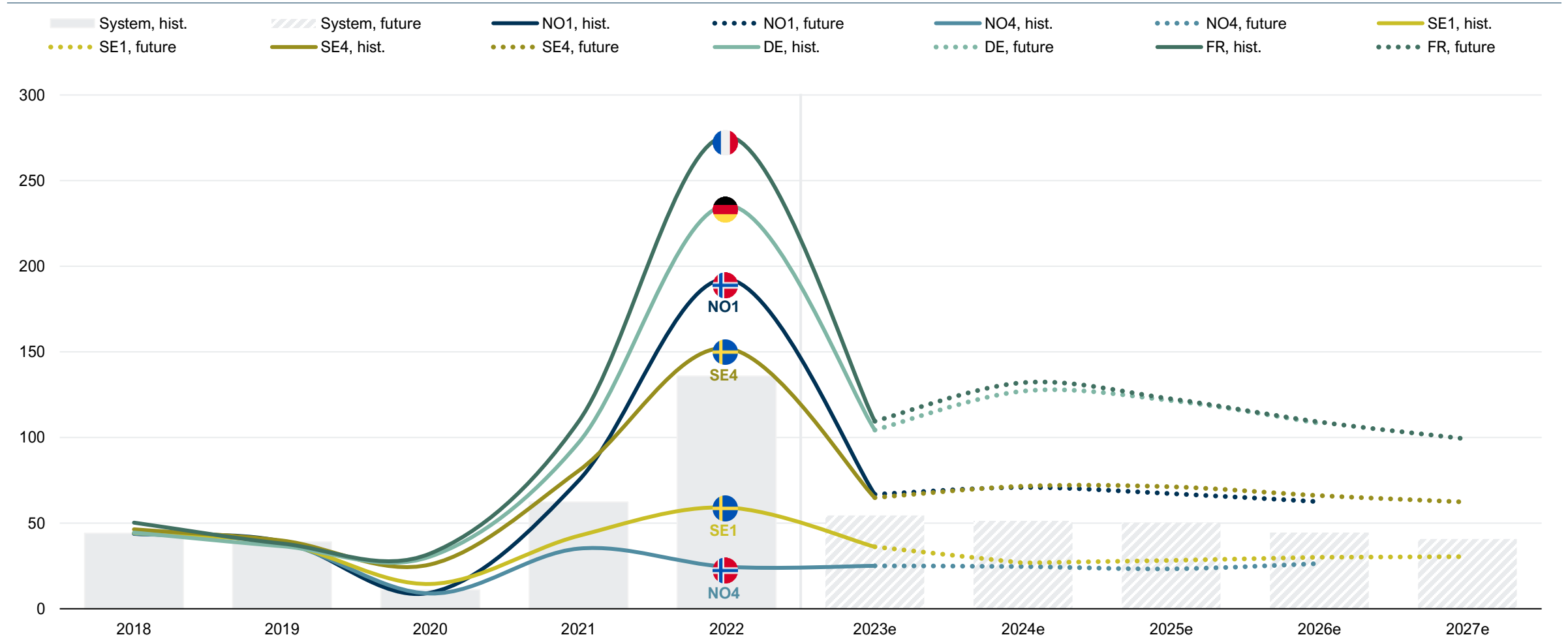


Example: Solar PV in Nordics, but the same basic picture holds true in all our segments

# Power prices increased dramatically between 2020 and 2022

But futures have come down

Historical power prices and power futures | EUR/MWh



Sources: Nord Pool; Montel as of 13.09.2023

# Our customers are leaders in their respective markets with little risk and high future potential for Magnora



|   |   |
|---|---|
| Globeleq                                    | Our first customer in South Africa - is owned by the Norwegian and UK governments and is an ambitious and respected developer |
| Commerz Real AG                             | is a Helios customer and a leading European bank and infrastructure investor  |
| Hafslund                                    | (21 TWh year in green energy)– a Helios customer and a partner in Hafslund Magnora Sol AS - is a leading European utility     |
| Other Helios customers include Nordic Solar | Leading European IPP  |
| Solgrid                                     | Owned by some of the largest utilities in Norway  |
| Magnora sold Evolar to First Solar Inc.     | America's leading manufacturer of Solar PV, and the most valuable solar PV company anywhere                                   |



# Magnora's legacy business is alive and well

## Background

- After the sale of assets to SembCorp, there were two royalty contracts remaining with Shell and Dana Petroleum – each specified revenues for design and production license fee from FPSO developments
- These contracts financed Magnora's 2019-2022 transformation to an early-stage renewable developer
- The Western Isles FPSO allow for electrification from shore or wind turbines. The Western Isles FPSO has a design that allows rebuild and electrifications
- Launched in 2017. Hull life is designed to last 30 to 50 years. Can produce 44,000 barrels per day without modifications. Magnora is entitled to a design fee of USD 50 cent per barrel over asset life
- The two final milestones from the Shell Penguins contract total USD 8.6 million and are expected in the near to midterm



Western Isles FPSO

# A reminder on our guiding

## Portfolio: 9 GW in 2025 (+4GW)

- We expect the majority of the portfolio growth to be solar PV and battery storage assets
- All figures on the development portfolio are net to Magnora, that is Magnora's ownership share multiplied by the capacity of any given asset
- Magnora strives to be conservative in its portfolio estimate counting assets with signed land agreements and a reasonable prospect for grid connection

## Sales: 200-325 MW in 2023

- Sales activities are picking up in all major markets
- Net 295 MW sold as of July 2023
- Most sales are projects or portfolios of projects - alternatively farm downs or sale of companies/SPVs
- Frequently, sales are closed early with a combination of up-front and milestone payments\*

## Price: 0.5->1.5 mNOK/MW (unchanged)

- The price range provides an accurate picture of asset value when ready-to-build\*
- As previously, outliers are excluded\*\*

\* Most sales occur pre “ready-to-build” with significant advance payments and subsequent payments subject to milestones. We recognize revenue when these milestones are met, e.g. grid connection or hand-over.

\*\* E.g. stand-alone solar pv in South Africa that is unlikely to fetch premium prices. Prices for certain markets and projects may also be above this range.

# In the future Magnora may differ from today



## Background

- On 28 August, Magnora signaled a review of the company structure
  - *Legacy design business vs early- stage renewable business. Onshore vs Offshore.*
- In parallel, we encounter significant interest for individual assets, company, companies and portfolios
- If we believe a deal is in the best interest of our shareholders, we pursue accordingly
- Magnora's Board has hired Pareto Securities to assist management and the Board to explore opportunities and prepare for eventualities



# We have been fortunate with our shareholders

## Top 20 shareholders

|                                       | # shares          | % ownership    |
|---------------------------------------|-------------------|----------------|
| HAFSLUND VEKST AS                     | 4,474,272         | 6.70           |
| KING KONG INVEST AS                   | 2,670,995         | 4.00           |
| GINNY INVEST AS                       | 2,469,144         | 3.70           |
| ALDEN AS                              | 2,050,000         | 3.07           |
| CARE HOLDING AS                       | 1,750,000         | 2.62           |
| F1 FUNDS AS                           | 1,743,121         | 2.61           |
| PHILIP HOLDING AS                     | 1,648,377         | 2.47           |
| F2 FUNDS AS                           | 1,630,000         | 2.44           |
| Interactive Brokers LLC               | 1,371,482         | 2.05           |
| DNB BANK ASA                          | 1,336,852         | 2.00           |
| MP PENSJON PK                         | 1,280,732         | 1.92           |
| ALTEA AS                              | 1,154,944         | 1.73           |
| NORDNET LIVSFORSIKRING AS             | 1,098,180         | 1.64           |
| Morgan Stanley & Co. Int. Plc.        | 1,011,323         | 1.51           |
| MAGNORA ASA                           | 1,010,854         | 1.51           |
| AARSKOG                               | 1,000,000         | 1.50           |
| CLEARSTREAM BANKING S.A.              | 991,655           | 1.48           |
| DANSKE BANK                           | 788,531           | 1.18           |
| BALLISTA AS                           | 760,372           | 1.14           |
| BAKLIEN                               | 756,100           | 1.13           |
| <b>Total, 20 largest shareholders</b> | <b>30,996,934</b> | <b>46.39 %</b> |

Source: VPS, 18.08.2023

## Board and Management exposure

| Person                         |                           | Number of shares | Number of options |
|--------------------------------|---------------------------|------------------|-------------------|
| Erik Sneve                     | CEO                       | 1,173,871        | 450,000           |
| Torstein Sanness               | Chairman                  | 629,442          | 325,000           |
| Haakon Alfstad                 | CEO Magnora Offshore Wind | 111,177          | 200,000           |
| Hilde Ådland                   | Board Member              | 39,011           | 10,000            |
| Bård Olsen                     | CFO                       | 75,000           | 125,000           |
| John Hamilton                  | Board Member              | 33,837           | 40,000            |
| Espen Erdal                    | VP Business Development   | 17,174           | 125,000           |
| Trond Gärtner                  | SVP Business Development  | 7,000            | 100,000           |
| Emilie Brackman                | VP Wind & Solar           | 2,600            | 75,000            |
| Hanne Wiger                    | Business Controller       | 4,474            | 50,000            |
| Stein Bjørnstad                | Head Advisor              | 15,000           | 50,000            |
| <b>Total</b>                   |                           | <b>2,108,586</b> | <b>1,550,000</b>  |
| <b>% of shares outstanding</b> |                           | <b>3.16 %</b>    |                   |

# CONDENSED PROFIT AND LOSS

Q2 2023, NOK million

|                                       | Q2'23        | Q1'23       | Q2'22        |
|---------------------------------------|--------------|-------------|--------------|
| Operating revenue                     | 2.3          | 16.4        | 5.9          |
| Other income                          | 229.6        | 0.0         | 0.0          |
| Operating expense (ex. non-cash)      | -9.5         | -7.9        | -8.0         |
| <b>EBITDA</b>                         | <b>204.3</b> | <b>-8.9</b> | <b>-22.8</b> |
| Option expense (opex non-cash)        | -1.3         | -2.2        | -1.0         |
| Development and M&A expense           | -18.2        | -17.4       | -20.7        |
| Profit/loss from associated companies | -4.9         | 26.6        | 7.6          |
| <b>Operating profit/loss</b>          | <b>199.3</b> | <b>17.7</b> | <b>-15.1</b> |
| Net financial items                   | 3.7          | -7.0        | 1.6          |
| <b>Profit/loss before tax</b>         | <b>203.0</b> | <b>10.7</b> | <b>-13.5</b> |

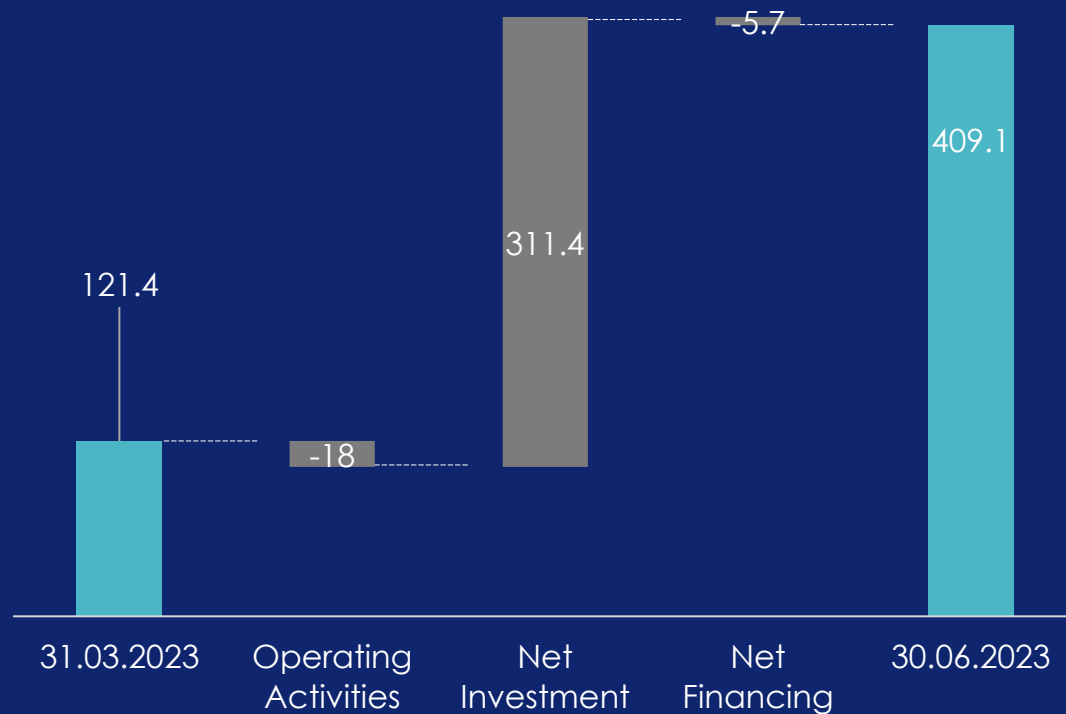
For further details see Q2 report 2023 ([magnoraasa.com](http://magnoraasa.com))

- EBITDA of NOK 204.3m vs. negative NOK 8.9m in Q1'23
  - Mainly due to divestment of Evolar and dividend from Helios
  - All companies with ownership >50% are consolidated 100% in P&L
  - Slightly higher development and M&A expense compared with prior quarter due to closing costs for the Evolar transaction
- Operating profit of NOK 199.3m vs. of NOK 17.7m Q1'23
  - Loss from associated companies was NOK 4.9m vs profit of NOK 26.6m prior quarter
- Tax not payable due to accumulated tax losses of over NOK 3.5 billion from legacy business
- Paid in capital of NOK 8.4 billion



# CASH FLOW

Q2 2023, NOK million



MAGNORA ASA

## Cashflow from:

- Operating activities negative NOK 18m
  - Impacted by development costs in Evolar, Magnora Offshore Wind, and Magnora South Africa – due to consolidation
- Investment activities NOK 311.4m
  - Divestment of Evolar
  - Dividend from Helios
  - Purchase of assets and associated companies
- Financing activities of negative NOK 5.7m
  - Purchase of own shares
- Ending cash balance of NOK 409.1m
  - The Group's cash and available credit facilities was NOK 559.1 million as of 30 June 2023
- Evolar settlement converted at USD/NOK rate 10.685

# Outlook

2022

Development portfolio of 3676 MW  
Farmed down 231 MW

Solid net cash position at the end  
of year

Early-stage investment portfolio

2023

Development portfolio growth  
Farm-down of ~200-325 MW at  
NOK 0.5m to above 1.5m per MW



Funds from the sale of Evolar.  
Continued payments from legacy contract and milestone payments

Recurring new sales, dividend from portfolio companies, sale of portfolio  
companies and farm-downs in addition to legacy payments

Helios



MAGNORA  
OFFSHORE WIND



MAGNORA  
SOUTH AFRICA



Hafslund  
Magnora Sol



MAGNORA  
STORAGE UK



MAGNORA  
PV UK

NEPTUN



MAGNORA ASA

# Appendices



Update on some  
**key markets**



# The case for renewable energy is strong in all our markets

|              | Electricity price to consumer (NOK/kWh) 2023 excl. net and tax | LCOE Solar PV (NOK per kWh) | Stated govt. ambition or similar for renewables by 2030 | Regulatory regime                    |
|--------------|--|-----------------------------|---|--------------------------------------|
| Norway       | Ca 0.95 (Q1 and Q2)  | NA                          | 40TWh (incl. 5-10 hydro (Energikommisjonen))            | Generally supportive                 |
| UK           | 0.70 (52 GBP per MW in first half of 2023)                     | Ca 0.5 (0.33 by 2030*)      | Government aims for 30 GW solar, 50 GW offshore wind    | Generally supportive                 |
| Sweden       | Ca 0.75 (SE3 and SE4)  | Ca 0.5 (0.33 by 2030*)      | Market expect 30TWh (no official policy)                | Supportive                           |
| South Africa | 1.20 (above 2 ZAR) including net                               | 0.35- 0.45                  | Government and Eskom aims for 20-30 GW                  | Grid is challenging - no spot market |

\*According to Norwegian Water Resource and Energy Directorate (NVE), 2022 prognosis

# Swedish electricity market is set to double by 2035

Solar power is expected to be one of the main contributors

## Increased electricity consumption

Electricity consumption in Sweden is forecasted to double by 2035 demanding rapid expansion capacity

**2X**  
Increase in electricity consumption by '35

## Climate action

Swedish government's energy and climate goals emphasize renewable energy production

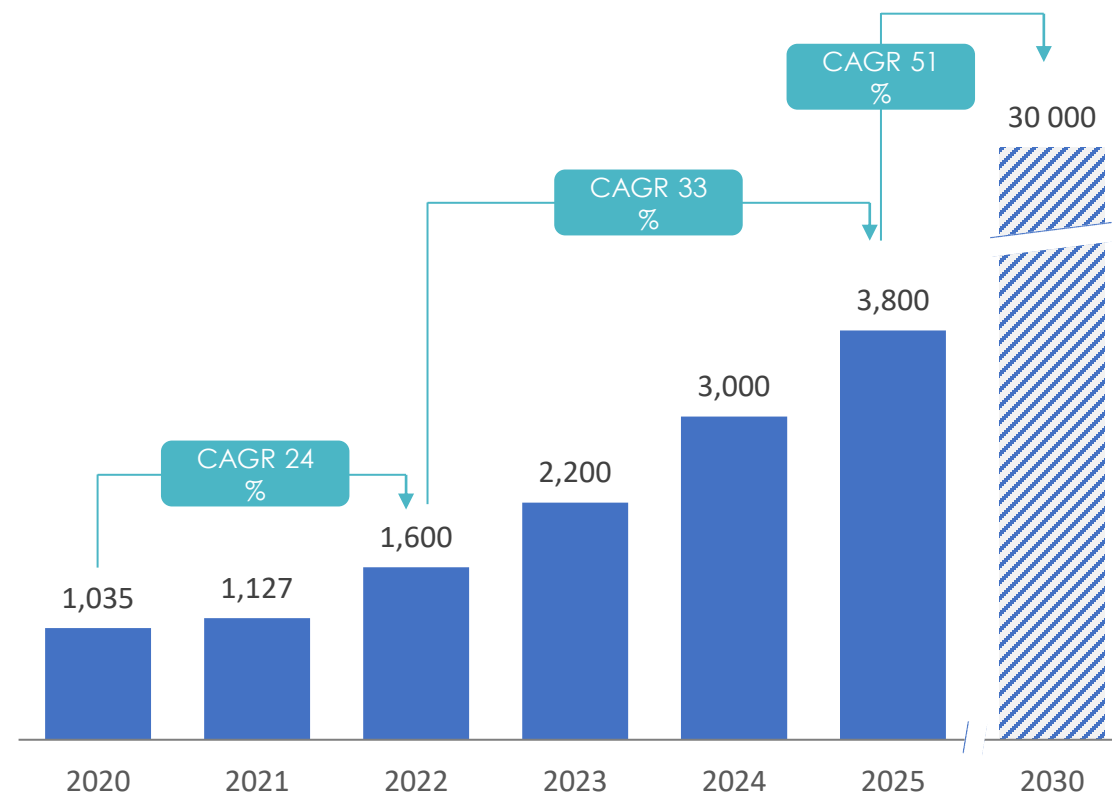
**100%**  
Renewable energy by '40

## Rising electricity prices

Sweden has experienced significant increases in electricity prices driving demand for cheaper energy solutions

**60%**  
Electricity price increase in '13-'21

## Forward looking solar production in Sweden (GWh)



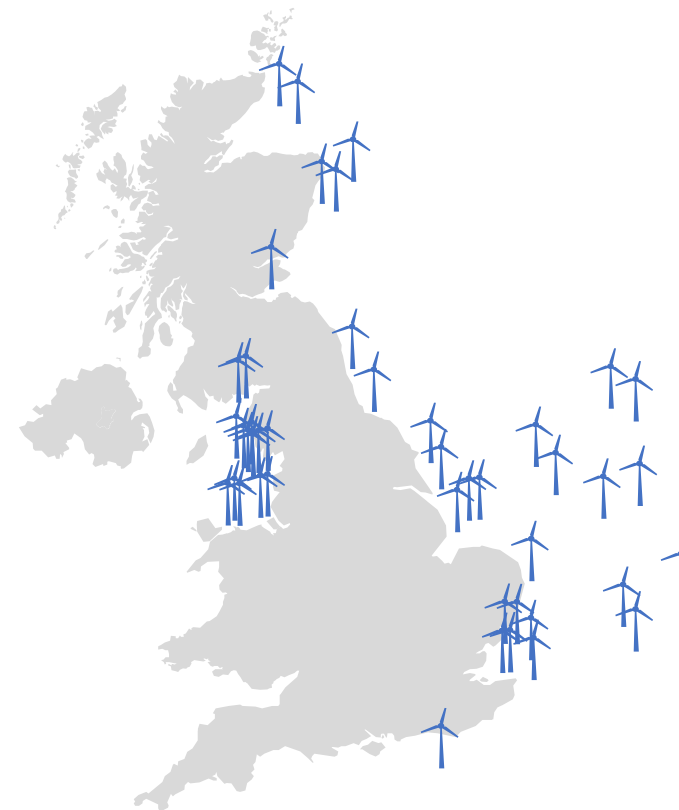
# The UK has been number one in EY's ranking of attractive countries for offshore wind for the past three years<sup>1</sup>

Benefitting from governmental policies and regulatory regimes focused on accelerating the deployment of offshore wind.

## Scotland's Pioneering Role in Offshore Wind Innovation

## Map of operational UK offshore wind sites<sup>4</sup>

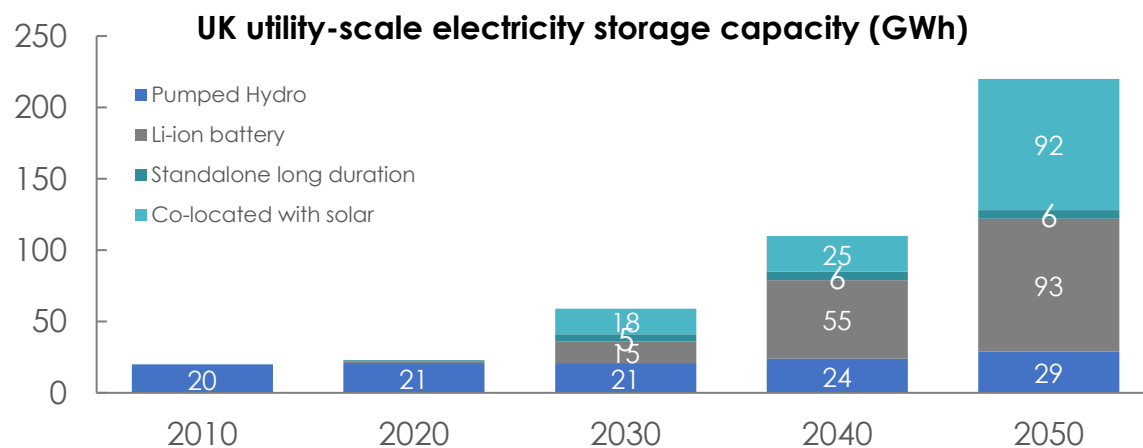
- 1** **Ambitious government targets for deployment**
  - ▶ Up to 50GW offshore wind capacity by 2030, including up to 5GW of FOW<sup>2</sup>
  - ▶ Scottish government is targeting 11GW by 2030<sup>3</sup>
- 2** **Excellent geography for offshore wind**
  - ▶ As an island nation, the UK is well suited to offshore wind deployment
  - ▶ The UK, in particular Scotland, has some of the best wind resource in the world<sup>3</sup>
- 3** **Established, well-regarded regulatory regime**
  - ▶ The UK has developed a regime covering the entire offshore wind project life cycle with plans to accelerate the pipeline deployment
- 4** **Scotland at the forefront of FOW development**
  - ▶ Scotland deployed the world's first FOW farm, Hywind, followed by the world's largest FOW farm, Kincardine
  - ▶ 40% of the c.78GW offshore pipeline is FOW<sup>2</sup>



# ..in addition, the UK energy market is expecting soaring growth in both battery and solar markets by 2030

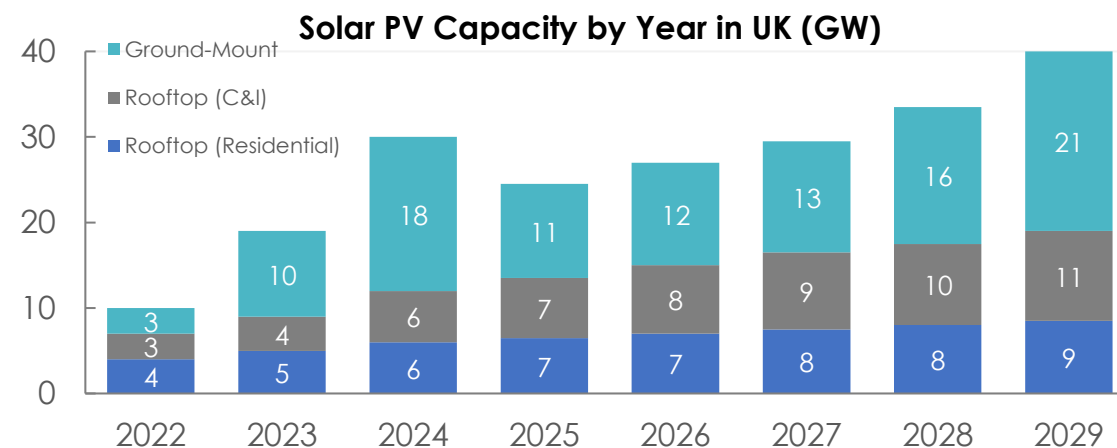
## Rapid growth of utility-scale battery storage facilities in the UK

- Short-term electricity energy storage capacity in the UK is currently dominated by pumped hydro, a mature technology with limited potential for significant capacity increase over the next three decades due to geographical constraints.
- On the other hand, utility-scale battery storage facilities in the UK have experienced rapid growth in recent years and now account for approximately one-third of the grid's storage power capacity. This growth trend is expected to continue, with projected energy storage capacity reaching 190 GWh by 2050.



## How UK solar can become a 40GW+ market by 2030

- While dominated by wind power, the UK solar market is set to experience significant growth, with the potential to add up to 25GW of solar capacity by 2030
- All market segments in the UK solar industry are in growth mode, showing encouraging contributions from various subcategories, including residential and commercial rooftops, as well as utility-scale ground-mounted solar farms. The cumulative capacity is expected to reach 40GW by the start of 2030, driven by a combination of rooftop and ground-mount installations



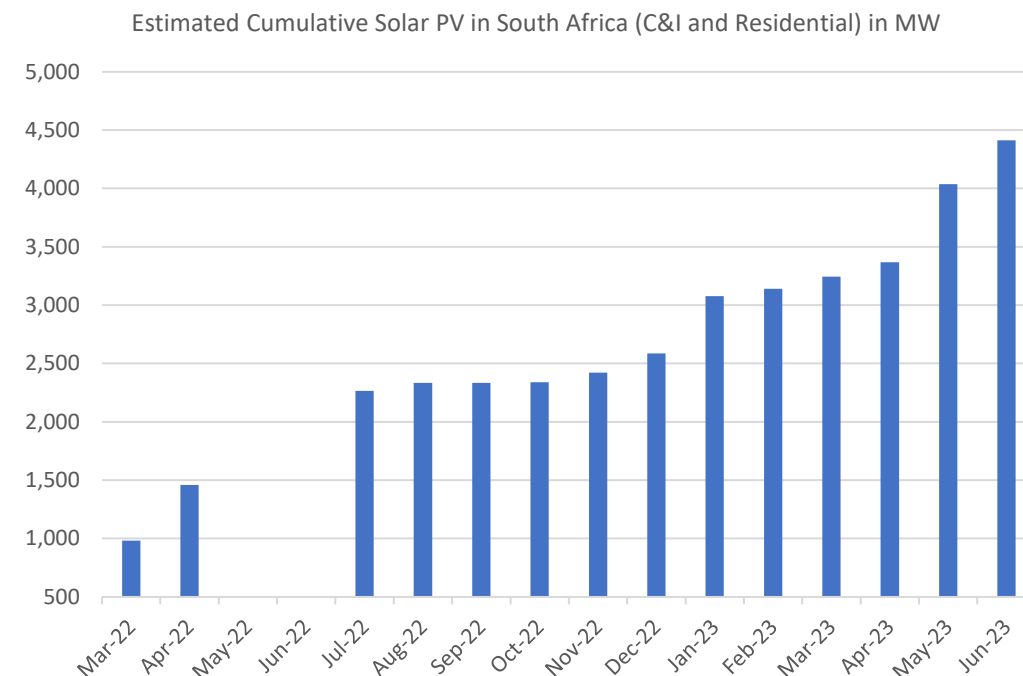


# South Africa has huge potential, and our asset-light model carries little risk

## The fundamentals of this market is very promising

- Some 60 million customers in the only potential mid-income market in Africa
- A power-consuming and export-oriented industry, particularly mining that needs secure power supply and may be subject to pressure from customers about sustainability (a very interesting PPA market)
- Rolling shut-downs of electricity system drives strong interest from corporate and industrial customers bypassing the government auction system.
- Ambitious goals from the government, and a well established system of auctions (REIPPP) where private companies bid to supply capacity. This REIPPP program has secured 2.8 GW of solar PV and 3.4 GW as of August 2023
- The ambition is to expand the REIPPP program to secure another 20-30 GW in 10 years
- A geography with excellent opportunities for renewable energy: abundant land, best-in-class sun resources and fairly constant and stable wind resources
- A run-down power system where coal contributes 80-85 % of the current electricity supply, set for replacement by a combination of renewables, batteries and some gas power

## Rapid growth of installed Solar for both industry and consumer markets



Source: Eskom, integrated resource plan, and <https://www.bloomberg.com/netzeropathfinders/best-practices/integrated-resource-plan-south-africa/>

# Example of Helios farmdowns – total 953,5 MWp

## Magnora is largest shareholder in Helios

**COMMERZ REAL**  
Commerzbank Gruppe

2022-12-16  
**Plaza**  
SE3

**39**  
MWp

DELIVERY BY HELIOS:  
• CMA  
• TCMA

RTB:  
2023

**COMMERZ REAL**  
Commerzbank Gruppe

2022-12-16  
**Spoon Bay**  
SE3

**33**  
MWp

DELIVERY BY HELIOS:  
• CMA  
• TCMA

RTB:  
2023

**COMMERZ REAL**  
Commerzbank Gruppe

2022-12-16  
**Gas Light**  
SE4

**33**  
MWp

DELIVERY BY HELIOS:  
• CMA  
• TCMA

RTB:  
2023

**COMMERZ REAL**  
Commerzbank Gruppe

2022-12-16  
**Red Horizon**  
SE3

**90**  
MWp

DELIVERY BY HELIOS:  
• CMA  
• TCMA

RTB:  
2023

**N** Nordic Solar

2022-06-30  
**Project Opera**  
SE3

**21**  
MWp

*Handed to customer*

DELIVERY BY HELIOS:  
• Project rights  
• CMA  
• TCMA

**N** Nordic Solar

2022-06-30  
**Project Maple Hill**  
SE3

**92**  
MWp

*Handed to customer*

DELIVERY BY HELIOS:  
• Project rights  
• CMA  
• TCMA

**N** Nordic Solar

2022-06-30  
**Project Fun Living**  
SE3

**70**  
MWp

DELIVERY BY HELIOS:  
• Project rights  
• CMA  
• TCMA

**N** Nordic Solar

2022-06-30  
**Project Mr Hult**  
SE4

**35**  
MWp

DELIVERY BY HELIOS:  
• Project rights  
• CMA  
• TCMA

**SOLGRID**

2022-05-25  
**Project Tough Ridge**  
Hallsberg municipality SE3

**18,5**  
MWp

DELIVERY BY HELIOS:  
• Project rights

RTB:  
2022

**SOLGRID**

2022-05-25  
**Project Yellowfield**  
Katrineholm municipality SE3

**13**  
MWp

*Handed to customer*

DELIVERY BY HELIOS:  
• Project rights

RTB:  
2022

**COMMERZ REAL**  
Commerzbank Gruppe

2022-05-03  
**Project Kings Roar**  
Västerås municipality SE3

**21**  
MWp

*Handed to customer*

DELIVERY BY HELIOS:  
• Project rights  
• CMA  
• TCMA

COD:  
2023

**COMMERZ REAL**  
Commerzbank Gruppe

2022-05-03  
**Project Tierpark**  
Tierp municipality SE3

**48**  
MWp

DELIVERY BY HELIOS:  
• Project rights  
• CMA  
• TCMA

COD:  
2023

**OX2**

2021-11-23  
**Project Sandy Hill**  
Tomelilla municipality SE4

**33**  
MWp

DELIVERY BY HELIOS:  
• Project rights

RTB:  
2022

**Hafslund**

2023-07-18  
**Pol Roger**







**120**  
MWp

DELIVERY BY HELIOS:  
• CMA  
• TCMA

RTB:  
2025

# Broad portfolio of attractive companies and projects – Gross Numbers

(per 30 June 2023)

| Ownership      | 40%                      | 100%  | 92%  | 80%   | 44%<br>Option to<br>50%   | 50%   | 50%   | 48%   | 33%                    |
|----------------|--------------------------|---|--|---|---|---|---|---|------------------------|
|                | Helios                   |  |  |  |  |  |  |  | NEPTUN                 |
| Segment        | Solar & Energy Storage   | Onshore Wind & Solar  |  | Offshore Wind   | Offshore Wind Shallow Water   | Energy Storage  | Solar   | Solar   | Green Hydrogen Ammonia |
| Gross Capacity | 7,157 MW                 | 2,153 MW  |  | 495 MW  | 500 MW  | 220 MWh   | 155 MW  | 330 MW  | Large-scale production |
| Location       | Sweden, Finland, Baltics | South Africa  |  | Scotland  | Sweden  | UK  | UK  | Norway  | Norway                 |

# Reported financials

## Condensed consolidated income statement

| NOK million                           | Note | Q2 2023 | Q1 2023 | YTD 2023 | Q2 2022 | YTD 2022 | 2022  |
|---------------------------------------|------|---------|---------|----------|---------|----------|-------|
| <b>Operations</b>                     |      |         |         |          |         |          |       |
| Operating revenue                     | 5    | 2.3     | 16.4    | 18.7     | 5.9     | 9.6      | 91.7  |
| Other income                          | 12   | 229.6   | 0.0     | 229.6    | 0.0     | 0.0      | 0.0   |
| Operating expense                     | 2    | -9.5    | -7.9    | -17.4    | -8.0    | -15.9    | -31.8 |
| Development and M&A expense           | 2    | -18.2   | -17.4   | -35.6    | -20.7   | -30.5    | -49.4 |
| <b>EBITDA</b>                         |      | 204.3   | -8.9    | 195.4    | -22.8   | -36.7    | 10.5  |
| Profit/loss from associated companies |      | -4.9    | 26.6    | 21.7     | 7.6     | 2.9      | -3.9  |
| <b>Operating profit/(loss)</b>        |      | 199.3   | 17.7    | 217.0    | -15.1   | -33.8    | 6.6   |
| Financial income/(expense)            |      | -1.4    | -0.5    | -1.9     | 0.3     | 0.9      | -2.1  |
| FX gain/(loss)                        |      | 5.1     | -6.5    | -1.4     | 1.3     | 0.7      | 7.4   |
| <b>Net financial items</b>            |      | 3.7     | -7.0    | -3.3     | 1.6     | 1.6      | 5.4   |
| <b>Profit/(loss) before tax</b>       |      | 203.0   | 10.7    | 213.7    | -13.5   | -32.2    | 12.0  |
| Tax income/(expense)                  |      | 0.0     | 0.1     | 0.1      | 0.1     | 0.1      | -8.1  |
| <b>Net profit/(loss)</b>              |      | 203.0   | 10.8    | 213.8    | -13.5   | -32.1    | 3.9   |

For further details and notes see Q2 report 2023 ([magnoraasa.com](http://magnoraasa.com))

# Reported financials

## Condensed statement of financial position

| NOK million                          | Note | 30.06.23     | 31.03.23     | 31.12.22    |
|--------------------------------------|------|--------------|--------------|-------------|
| Deferred tax assets                  |      | 15.1         | 15.1         | 15.         |
| Intangible assets                    |      | 142.1        | 193.7        | 170.        |
| Right-of-use assets                  |      | 0.0          | 8.7          | 9.          |
| Fixed assets                         |      | 0.3          | 19.8         | 15.         |
| Goodwill                             |      | 10.4         | 35.7         | 34.         |
| Other non-current assets             |      | 2.0          | 0.0          | 0.          |
| Investment in associates             |      | 50.2         | 86.0         | 26.         |
| <b>Total non-current assets</b>      |      | <b>220.0</b> | <b>359.1</b> | <b>270.</b> |
| Trade and other receivables          |      | 23.7         | 19.7         | 97.         |
| Other current financial assets       |      | 25.8         | 22.2         | 23.         |
| Cash and cash equivalents            |      | 409.1        | 121.4        | 171.        |
| <b>Total current assets</b>          |      | <b>458.5</b> | <b>163.4</b> | <b>293.</b> |
| <b>Total assets</b>                  |      | <b>678.5</b> | <b>522.4</b> | <b>564.</b> |
| Share capital                        |      | 32.7         | 32.7         | 32.         |
| Treasury shares                      |      | -0.2         | 0.0          | 0.          |
| Other equity                         |      | 578.2        | 382.6        | 353.        |
| <b>Total shareholders' equity</b>    |      | <b>610.7</b> | <b>415.3</b> | <b>386.</b> |
| Non-controlling interest             |      | 21.6         | 45.6         | 45.         |
| <b>Total equity</b>                  |      | <b>632.3</b> | <b>460.9</b> | <b>431.</b> |
| Deferred tax liability               |      | 0.4          | 5.2          | 4.          |
| Non-current liabilities              |      | 0.0          | 5.9          | 5.          |
| <b>Total non-current liabilities</b> |      | <b>0.4</b>   | <b>11.0</b>  | <b>10.</b>  |
| Overdraft facility*                  |      | 0.0          | 0.0          | 76.         |
| Current liabilities                  |      | 45.8         | 50.5         | 46.         |
| <b>Total current liabilities</b>     |      | <b>45.8</b>  | <b>50.5</b>  | <b>122.</b> |
| <b>Total liabilities</b>             |      | <b>46.3</b>  | <b>61.5</b>  | <b>132.</b> |
| <b>Total equity and liabilities</b>  |      | <b>678.5</b> | <b>522.4</b> | <b>564.</b> |

For further details and notes see Q2 report 2023 ([magnoraasa.com](https://magnoraasa.com))

# Reported financials

## Condensed statement of cash flow

| NOK million   | Q2 2023      | Q1 2023      | YTD 2023     | Q2 2022      | YTD 2022      | 2022          |
|---|--------------|--------------|--------------|--------------|---------------|---------------|
| <b>Cash flow from operating activities</b>          |              |              |              |              |               |               |
| Cash from operations                                | -18.0        | 42.0         | 24.0         | -22.8        | -32.9         | -67.7         |
| Taxes paid/repaid                                   | 0.0          | 0.0          | 0.0          | 0.0          | 0.0           | 0.0           |
| <b>Net cash generated from operating activities</b> | <b>-18.0</b> | <b>42.0</b>  | <b>24.0</b>  | <b>-22.8</b> | <b>-32.9</b>  | <b>-67.7</b>  |
| <b>Cash flow from investment activities</b>         |              |              |              |              |               |               |
| Net purchase of marketable securities               | 0.0          | 0.0          | 0.0          | 1.3          | 1.3           | 0.0           |
| Investment in fixed assets                          | -1.7         | -3.7         | -5.4         | -3.9         | -3.9          | -8.7          |
| Dividend received                                   | 24.1         | 0.0          | 24.1         | 0.0          | 0.0           | 6.1           |
| Investment in subsidiary net of cash acquired       | 299.1        | 0.0          | 299.1        | 3.8          | 3.8           | -6.7          |
| Net purchase of associated companies                | -10.0        | -11.5        | -21.5        | 0.0          | -25.5         | -21.4         |
| ScotWind lease option fee                           | 0.0          | 0.0          | 0.0          | -94.6        | -94.6         | -118.3        |
| Received loan related to ScotWind lease option      | 0.0          | 0.0          | 0.0          | 0.0          | 0.0           | 23.7          |
| <b>Net cash from investment activities</b>          | <b>311.4</b> | <b>-15.2</b> | <b>296.2</b> | <b>-93.4</b> | <b>-119.0</b> | <b>-125.3</b> |
| <b>Cash flow from financing activities</b>          |              |              |              |              |               |               |
| Purchase of own shares                              | -5.3         | 0.0          | -5.3         | 0.0          | 0.0           | 0.0           |
| Capital distribution/increase                       | 0.0          | 0.0          | 0.0          | 3.3          | 3.3           | 194.4         |
| Leasing payments                                    | -0.4         | -1.0         | -1.4         | 0.0          | 0.0           | -2.7          |
| Overdraft facility drawn*                           | 0.0          | -76.3        | -76.3        | 62.5         | 62.5          | 76.3          |
| <b>Net cash from financing activities</b>           | <b>-5.7</b>  | <b>-77.3</b> | <b>-83.0</b> | <b>65.8</b>  | <b>65.8</b>   | <b>268.0</b>  |
| <b>Net cash flow from the period</b>                | <b>287.7</b> | <b>-50.4</b> | <b>237.3</b> | <b>-50.4</b> | <b>-86.1</b>  | <b>75.0</b>   |
| Cash balance at beginning of period                 | 121.4        | 171.9        | 171.9        | 61.2         | 96.9          | 96.9          |
| <b>Cash balance at end of period</b>                | <b>409.1</b> | <b>121.4</b> | <b>409.1</b> | <b>10.8</b>  | <b>10.8</b>   | <b>171.9</b>  |

For further details and notes see Q2 report 2023 ([magnoraasa.com](http://magnoraasa.com))

# Disclaimer



The information in this presentation has been prepared by Magnora ASA (the "Company"). By attending the meeting where this presentation is made, or by reading the presentation slides, you agree to be bound by the following limitations and provisions:

This presentation has been prepared by the Company based on information available as of the date hereof. By relying on this presentation you accept the risk that the presentation does not cover all matters relevant of an assessment of an investment in the company.

No representation or warranty (expressed or implied) is made as to, and no reliance should be placed on, any information, including projections, estimates, targets and opinions, contained herein, and no liability whatsoever is accepted as to any errors, omissions or misstatements contained herein, and, accordingly, none of the Company, any advisor or any such persons' officers or employees accepts any liability whatsoever arising directly or indirectly from the use of this presentation. The information herein is subject to change, completion, supplements or amendments without notice.

The presentation is based on the economic, regulatory, market and other conditions as in effect on the date hereof, and may contain certain forward-looking statements, which include all statements other than statements of historical fact. By their nature, forward-looking statements involve risk and uncertainty because they reflect the Company's current expectations and assumptions as to future events and circumstances that may not prove accurate. It should be understood that subsequent developments may affect the information contained in this document, which neither the Company nor its advisors are under an obligation to update, revise or affirm. Forward-looking statements involve making certain assumptions based on the Company's experience and perception of historical trends, current conditions, expected future developments and other factors that we believe are appropriate under the circumstances. Although we believe that the expectations reflected in these forward-looking statements are reasonable, actual events or results may differ materially from those projected or implied in such forward-looking statements due to known or unknown risks, uncertainties and other factors. These risks and uncertainties include, among others, uncertainties in the electric consumer market, uncertainties inherent in projecting future rates of production, uncertainties as to the amount and timing of future capital expenditures, unpredictable changes in general economic conditions, volatility of prices, competitive risks, counterparty risks including partner funding, regulatory changes and other risks and uncertainties discussed in the Company's periodic reports. Forward-looking statements are often identified by the words "believe", "budget", "potential", "expect", "anticipate", "intend", "plan" and other similar terms and phrases. We caution you not to place undue reliance on these forward-looking statements, which speak only as of the date of this presentation, and we undertake no obligation to update or revise any of this information.

This complete presentation is for informational purposes only and does not constitute an offer to sell shares in of the Company. This presentation is not a prospectus, disclosure document or offering document and does not purport to be complete. Nothing in this presentation should be interpreted as a term or condition of any future transaction. The presentation is strictly confidential and may not be reproduced or redistributed, in whole or in part, to any other person.

This presentation has not been reviewed or approved by any regulatory authority or stock exchange. The (re)distribution of this presentation and/or any prospectus or other documentation into jurisdictions other than Norway may be restricted by law. This presentation does not constitute or form part of any offer or invitation to sell or issue, or any solicitation of any offer to acquire any securities offered by any person in any jurisdiction in which such an offer or solicitation is unlawful. Neither this presentation nor anything contained herein shall form the basis of any contract or commitment whatsoever. Persons into whose possession this presentation comes should inform themselves about and observe any such restrictions. Any failure to comply with these restrictions may constitute a violation of the securities laws of any such restrictions.

The contents of this presentation are not to be construed as legal, business, investment or tax advice. Each recipient should consult with its own legal, business, investment and tax adviser as to legal, business, investment and tax advice.

Any investment in the Company involves inherent risks and is suitable only for investors who understand the risks associated with this type of investment and who can afford a loss of all or part of the investment. Investors should carefully review the summary of risk factors set out in the following slides before making any investment decision.

The presentation and any purported liability in connection with it is subject to Norwegian law and is subject to the exclusive jurisdiction of the Norwegian courts.



MAGNORA ASA

Karenslyst allé 6 | 1st Floor

0277 Oslo | Norway

[magnoraasa.com](http://magnoraasa.com)

