



StrongPoint ASA: Fourth Quarter and Year 2025

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(Oslo, 12 February 2026) StrongPoint ASA reported revenues of NOK 342 million in the fourth quarter of 2025, NOK 2 million higher than same quarter in 2024 (340). The EBITDA decreased by NOK 10 million to NOK -5 million (5). EBITDA adjusted was NOK 2 million (5).

“Our fourth quarter in 2025 saw a flat topline with 1% revenue growth, however with a 7% growth in recurring revenue on a twelve-month rolling basis. Our international markets, including the UK, Spain and the Baltics drove the growth. Revenues in Norway and Sweden were down, principally due to fewer hardware installations of Electronic Shelf Labels. Adjusted for non-recurring items, our EBITDA was also flat, down 3 MNOK vs. same quarter last year of 5 MNOK. It is worth noting that our Nordic and Baltic businesses continue to deliver profitability on par with earlier quarters, and that Spain reached break-even. Our investment in personnel and solutions-to-market in the UK & Ireland held profitability back in the fourth quarter,” says Jacob Tveraabak, Chief Executive Officer of StrongPoint.

StrongPoint reported revenues of NOK 342 million (340) in the fourth quarter of 2025 and an EBITDA of -5 million (5). The fourth quarter EBIT was NOK -16 million and EBT was NOK -17 million. The net profit after tax ended at NOK -11 million in the quarter. Cash flow from operating activities was NOK 2 million. For the year revenue increased by 4% to 1,359 MNOK (1,309) and EBITDA ended at 26 MNOK (2 MNOK). Excluding non-recurring costs, EBITDA adjusted ended at NOK 33 million (2) for the year.

“The growth in recurring revenue is a combination of delivering on our Order Picking solution, other own and third-party license revenues, as well as service contracts and rentals. Growing our recurring revenue base, in particular recurring revenue from our own proprietary software, is an important priority for StrongPoint going forward to build a more valuable, predictable and stable business. Building stronger customer intimacy in our core markets in Scandinavia and the Baltics, as well as getting and keeping our other business units – such as the UK & Ireland and Spain – to satisfactory profitability levels is key,” Tveraabak continues.

“Our path to sustained and robust profitability will have its ups and downs. There are both opportunities to reap and challenges to tackle in the short term. For the medium and long term, the general expectation for retailers to invest more in technology in the future is positive for us. For us as StrongPoint, we plan for international growth whilst we have to be clear on the needed rejuvenation in our traditional Nordic and Baltic markets to continue staying atop. The sustained interest in our diverse solution portfolio and our continued trust by customers, makes me positive about the long-term success of StrongPoint,” Tveraabak concludes.

StrongPoint will host an in-person and streamed presentation of the fourth quarter results at 07:00 CET followed by a Q&A session at 11:00 CET 12 February 2026. Questions can be submitted online during the Q&A or via email at: investor@strongpoint.com.

The webcast is available at strongpoint.com and can also be accessed by the following links:

Q4 Presentation: https://qcnl.tv/p/qfLX9WkH7ykZ_jBW8xOHHA

Live Q&A Audiocast: https://qcnl.tv/p/5XnlS0nsy_Fq4Pm2wUZ7wg

Disclosure regulation

This information is subject to the disclosure requirements pursuant to Section 5-12 of the Norwegian Securities Trading Act.

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About StrongPoint

StrongPoint is a grocery retail technology company that provides solutions to make shops smarter, shopping experiences better, and online grocery shopping more efficient. With approximately 500 employees in Norway, Sweden, the Baltics, Finland, Spain, the UK and Ireland, and together with a wide partner network, StrongPoint supports grocery and retail businesses in more than 20 countries.

StrongPoint provides end-to-end e-commerce solutions, including in-store order picking, automated fulfillment (with AutoStore), click & collect temperature-controlled grocery lockers, and in-store and drive-thru grocery pickup solutions. The

company also delivers a range of in-store technologies, such as electronic shelf labels, AI-powered self-checkouts, and cash management and payment solutions. StrongPoint is headquartered in Norway and is listed on the Oslo Stock Exchange with a revenue of approximately NOK 1.4 billion [ticker: STRO].

Attachments

- [Download announcement as PDF.pdf](#)
- [StrongPoint Q4 2025.pdf](#)
- [StrongPoint Q4 2025 print version.pdf](#)
- [StrongPoint Q4 2025 Presentation.pdf](#)